SPINIFEX ENERGY

AUSTRALIAN ENERGY SOLUTIONS

Energy Consultants for Busy Professionals.

Spinifex Energy are *energy consultants for business managers who are short on time.* We take the hassle out of optimising your electricity expenses **by doing the work for you using long-term strategic planning and proven execution.**

Trusted by our clients.

Trusted by over 1,000 businesses – saving more than $1,800,000 on electricity bills for our clients per annum.

Google 5-Star Rating ★★★★★

1 300 859 765 | spinifexenergy.com.au

Spinifex Energy and Energy Procurement

The old *energy broker* method is broken – salespeople calling when your electricity contract has ALMOST EXPIRED begging you to renew.

Renewing your electricity supply contracts within 3-6 months of the expiry of your current contract is like pulling into a fuel station with an empty tank of fuel – you need to fill up regardless of the price of fuel on the day. You become a price taker, with zero negotiation power.

We are changing the game, and providing a service that has a proven track record of saving our clients hundreds of thousands.

After working in the energy market for over 7 years and speaking with thousands of businesses we have discovered that most business owners / managers have the same problems with their electricity.

1. They only review their electricity contracts once every few years, and as such don't really understand if they are getting a good deal or have the lowest cost of energy.

2. They field hundreds of cold calls from salespeople and never know who to trust.

3. Their electricity costs are rising, FAST, and they want to do something about it.

As a result, businesses are left to either spend hours trying to make sense of old supply contracts and electricity bills before finally taking a punt and trust whatever broker calls at the right time.

That is why we created Spinifex Energy.

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Introducing a Completely New Approach to Energy Procurement

Spinifex Energy is the only energy consultant whose energy procurement process gives time back to busy professionals so they can focus on more important tasks and still be home for dinner. Our approach is simple:

STEP ONE.

We review your current energy usage and work to uncover low hanging fruit for energy savings.

STEP TWO.

We then build a data room in preparation for taking your electricity supply to tender.

STEP THREE.

Now that we understand your energy patterns and site-specific requirements, we request offers from our panel of electricity retailers via a Competitive Tender.

STEP FOUR.

We evaluation the tender results and provide recommendations.

STEP FIVE.

Once directed, we will assist with locking in your best deal and handle all the paperwork.

STEP SIX.

Our ongoing energy management plan commences for the duration of your energy contract, so we are ready to lock in your next term when a good buying opportunity is presented.

Our smart features like annual client pricing reviews allows our clients to know what their electricity will cost their business in 3-5 years time, so if any attractive savings are uncovered, they can be LOCKED IN TODAY.

As a result, our clients can focus on growing their business, focusing on high value activities like strategy and service delivery – or simply enjoying more time with the family.

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Click here to book a call and discover how Spinifex Energy can work for you.

Our Energy is Infectious

We love what we do, and we love working for others who love what they do.

You can't build a great company without passion, and we are lucky to be working with **some of Australia's leading businesses:**

APGC · ARA · Brisbane City Council · METRO

electrogroup apprenticeships and training · Intrepid · PREKARO · The Jungle Adventure Play · City of Logan

Morris Group · National Storage · Quest Apartment Hotels · Radford College

Rydges Hotels · Resorts · Total Tools · Wattlestone

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Our Results

Spinifex Energy is in the business of energy, and when it comes to energy, ***we mean business!*** We love generating outstanding results for our clients each and every year.

We take particular pride in providing a holistic solution where we can procure electricity, solar power and generators for backup supply.

AGNES WATER TAVERN.

Agnes Water Tavern engaged Spinifex Energy as their electricity bills had grown significantly in recent times. We procured a solar system and renewed their electricity supply contracts **generating their business an estimated savings of $290,000 over their contract term.**

RADFORD COLLEGE

Taking a long-term view of the energy market and recognising an opportunity to lock in some future savings **we secured Radford College an annual savings of $100,000 for 2026 and 2027,** and they can now use those funds to better use elsewhere at their school.

THE CONSORTIUM COWORKING

By talking with the team at Spinifex, The Consortium **was able to renegotiate their hospitality portfolio to reduce their annual energy expenditure by $40,000.** During the process we uncovered one site was paying Default Rates making their monthly bills unnecessarily high.

Spinifex Has Your Energy Covered

ENERGY PROCUREMENT

We facilitate a competitive environment for electricity retailers to bid on your energy, so you know you are getting industry beating electricity rates from every tender.

RENEWABLE & BACKUP POWER PROCUREMENT

We procure all types of energy for business which includes solar power, battery storage and generators for backup power. That way we are the only energy consultant you will ever need.

NETWORK TARIFF ANALYSIS

Network tariff structures and rates change every year, so there is an ongoing opportunity to review and optimise how your business is being charged for your energy.

INVOICE VALIDATION

Electricity retailers often change hands, have software issues and often manage millions of clients. Mistakes happen, and we provide a service to ensure they are caught before you are incorrectly charged.

ACCOUNT MANAGEMENT

Our dedicated account managers build long term relationships and review your accounts each year – we know you are business in your own business, so we make ourselves busy managing your business energy.

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Client Testimonials

Here are some of the kind words written by our happy clients.

CONSORTIUM

I tried using comparison sites and following up on the best deals but found it hard to get responses and anything locked in from suppliers (even though I have four properties). Tom made the experience of improving our energy costs efficient and easy - I would highly recommend Spinifex to save you time and get the best deal on your electricity.

RADFORD

Spinifex helped us with a long-term electricity contract. The whole process was really simple: we were provided with all the information needed; all the questions were answered timely.

ASC

Thanks for your help to scope, source and install the right solar solution for our office and laboratory. There were some frustrating delays with our energy provider, but you went above and beyond to help us get through everything and get our system up and running.

The system you designed seems to be the right fit for us too - much better size and specs than other quotes we received previously. And your patience to help educate us during this process was appreciated.

MPG

Thanks for your help to scope, source and install the right solar solution for our office and laboratory. There were some frustrating delays with our energy provider, but you went above and beyond to help us get through everything and get our system up and running.

The system you designed seems to be the right fit for us too - much better size and specs than other quotes we received previously. And your patience to help educate us during this process was appreciated.

METRO

We have engaged Spinifex on 3 recent commercial projects. We have found Tom and the team excellent to work with. We are certainly not solar experts but Tom has guided us through the process with advice and helpfulness along the way. We now have 3 x 100kw systems that are working brilliantly and saving money for us and our customers every month.

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Thank You

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